Conference Call Number: 1-276-477-1666 with Passcode: 199243#

	Lot 1	58 STEERS - Virginia Quality	AFCA		
'		52 Black with a few Black-white Face, 3-6 Charolais-X			
		42 L&M-1, 16 L&M-2			
\$2	68.00	Avg: 515 Range: 450 - 540	Total Weight = 28,000 to 30,000#		
Ψ2	00.00	Flesh 5 with few 4 Tri-State Market (Abingdon, VA) - N			
		TIT-State Market (Abinguon, VA) - I			
	Lot 2	89 STEERS - Virginia Quality	y Assured	AFCA	
,		83 Black with a few Black-white Fac	ce, 3-6 Charolais-X		
		81 L&M-1, 8 L&M-2			
\$2	77.00	Avg: 565 Range: 520 - 590	Total Weight = 47,000 to 50,000#		
Ψ_	77100	Flesh 5			
		Tri-State Market (Abingdon, VA) - Monday, January 15			
	Lot 3	81 STEERS - Virginia Quality	y Assured	AFCA	
		75 Black with a few Black-white Fac	ce, 3-6 Charolais-X		
		73 L&M-1, 8 L&M-2			
\$2	58.00	Avg: 610 Range: 580 - 640	Total Weight = 47,000 to 50,000#		
Ψ2.	30100	Flesh 5			
		Tri-State Market (Abingdon, VA) - Monday, January 15			
	Lot 4	76 STEERS - Virginia Quality	y Assured	AFCA	
'		70 Black with a few Black-white Fac	ce, 3-6 Charolais-X	_	
		69 L&M-1, 7 L&M-2			
\$2	42.50	Avg: 660 Range: 620 - 690	Total Weight = 47,000 to 50,000#		
\$2	42.50	Avg: 660 Range: 620 - 690 Flesh 5			
\$2	42.50	Avg: 660 Range: 620 - 690			
\$2	42.50 Lot 5	Avg: 660 Range: 620 - 690 Flesh 5	Monday, January 15	AFCA	
\$2		Avg: 660 Range: 620 - 690 Flesh 5 Tri-State Market (Abingdon, VA) - N 73 STEERS - Virginia Quality 67 Black with a few Black-white Fac	Monday, January 15 y Assured	AFCA	
\$2		Avg: 660 Range: 620 - 690 Flesh 5 Tri-State Market (Abingdon, VA) - N 73 STEERS - Virginia Quality 67 Black with a few Black-white Fac 66 L&M-1, 7 L&M-2	Monday, January 15 y Assured ce, 3-6 Charolais-X	AFCA	
	Lot 5	Avg: 660 Range: 620 - 690 Flesh 5 Tri-State Market (Abingdon, VA) - N 73 STEERS - Virginia Quality 67 Black with a few Black-white Fac 66 L&M-1, 7 L&M-2 Avg: 685 Range: 655 - 715	Monday, January 15 y Assured	AFCA	
		Avg: 660 Range: 620 - 690 Flesh 5 Tri-State Market (Abingdon, VA) - N 73 STEERS - Virginia Quality 67 Black with a few Black-white Fac 66 L&M-1, 7 L&M-2 Avg: 685 Range: 655 - 715 Flesh 5	Vonday, January 15 y Assured ce, 3-6 Charolais-X Total Weight = 47,000 to 50,000#	AFCA	
	Lot 5	Avg: 660 Range: 620 - 690 Flesh 5 Tri-State Market (Abingdon, VA) - N 73 STEERS - Virginia Quality 67 Black with a few Black-white Fac 66 L&M-1, 7 L&M-2 Avg: 685 Range: 655 - 715	Vonday, January 15 y Assured ce, 3-6 Charolais-X Total Weight = 47,000 to 50,000#	AFCA	
\$2	Lot 5	Avg: 660 Range: 620 - 690 Flesh 5 Tri-State Market (Abingdon, VA) - N 73 STEERS - Virginia Quality 67 Black with a few Black-white Fac 66 L&M-1, 7 L&M-2 Avg: 685 Range: 655 - 715 Flesh 5	V Assured ce, 3-6 Charolais-X Total Weight = 47,000 to 50,000# Monday, January 15	AFCA	
\$2	Lot 5 37.00	Avg: 660 Range: 620 - 690 Flesh 5 Tri-State Market (Abingdon, VA) - N 73 STEERS - Virginia Quality 67 Black with a few Black-white Fac 66 L&M-1, 7 L&M-2 Avg: 685 Range: 655 - 715 Flesh 5 Tri-State Market (Abingdon, VA) - N 69 STEERS - Virginia Quality 63 Black with a few Black-white Fac	y Assured ce, 3-6 Charolais-X Total Weight = 47,000 to 50,000# Monday, January 15 y Assured		
\$2	Lot 5 37.00 Lot 6	Avg: 660 Range: 620 - 690 Flesh 5 Tri-State Market (Abingdon, VA) - N 73 STEERS - Virginia Quality 67 Black with a few Black-white Fact 66 L&M-1, 7 L&M-2 Avg: 685 Range: 655 - 715 Flesh 5 Tri-State Market (Abingdon, VA) - N 69 STEERS - Virginia Quality 63 Black with a few Black-white Fact 63 L&M-1, 6 L&M-2	Monday, January 15 y Assured ce, 3-6 Charolais-X Total Weight = 47,000 to 50,000# Monday, January 15 y Assured ce, 3-6 Charolais-X		
\$2	Lot 5 37.00	Avg: 660 Range: 620 - 690 Flesh 5 Tri-State Market (Abingdon, VA) - N 73 STEERS - Virginia Quality 67 Black with a few Black-white Fac 66 L&M-1, 7 L&M-2 Avg: 685 Range: 655 - 715 Flesh 5 Tri-State Market (Abingdon, VA) - N 69 STEERS - Virginia Quality 63 Black with a few Black-white Fac 63 L&M-1, 6 L&M-2 Avg: 715 Range: 690 - 745	y Assured ce, 3-6 Charolais-X Total Weight = 47,000 to 50,000# Monday, January 15 y Assured		
\$2	Lot 5 37.00 Lot 6	Avg: 660 Range: 620 - 690 Flesh 5 Tri-State Market (Abingdon, VA) - N 73 STEERS - Virginia Quality 67 Black with a few Black-white Fact 66 L&M-1, 7 L&M-2 Avg: 685 Range: 655 - 715 Flesh 5 Tri-State Market (Abingdon, VA) - N 69 STEERS - Virginia Quality 63 Black with a few Black-white Fact 63 L&M-1, 6 L&M-2	Monday, January 15 y Assured te, 3-6 Charolais-X Total Weight = 47,000 to 50,000# Monday, January 15 y Assured te, 3-6 Charolais-X Total Weight = 47,000 to 50,000#		

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	Lot 7	65 STEERS - Virginia Quality Assured	AFCA
\$2	226.00	59 Black with a few Black-white Face, 3-6 Charolais-X 59 L&M-1, 6 L&M-2 Avg: 750 Range: 720 - 780 Total Weight = 47,000 to 50,000# Flesh 5 Tri-State Market (Abingdon, VA) - Monday, January 15	
	Lot 8	62 STEERS - Virginia Quality Assured	AFCA
\$217.50		56 Black with a few Black-white Face, 3-6 Charolais-X 56 L&M-1, 6 L&M-2 Avg: 800 Range: 770 - 830 Total Weight = 47,000 to 50,000# Flesh 5 with few 6 Tri-State Market (Abingdon, VA) - Monday, January 15	
	Lot 9	58 STEERS - Virginia Quality Assured	AFCA
\$2	205.00	52 Black with a few Black-white Face, 3-6 Charolais-X 53 L&M-1, 5 L&M-2 Avg: 860 Range: 800 - 925 (few 950#) Total Weight = 47,000 to 50,000# Flesh 5 with few 6 Tri-State Market (Abingdon, VA) - Monday, January 15	



HEIFERS Guaranteed OPEN



	Lot 10A	36 HEIFERS - GUARANTE	ED OPEN	AFCA	
		30 Black with a few Black-white Face, 3-6 Charolais-X			
		22 L&M-1, 14 L&M-2			
\$244.00		Avg: 500 Range: 450 - 525	Total Weight = 17,000 to 1	9,000#	
		Flesh 5 with few 4			
		Tri-State Market (Abingdon, VA) - Wednesday, January 17			
	Lot 10	91 HEIFERS - GUARANTE	ED OPEN	AFCA	
	20120				
				AIGA	
		92 Black with a few Black-white		AI CA	
		92 Black with a few Black-white 86 L&M-1, 12 L&M-2	Face, 3-6 Charolais-X		
\$2	243.50	92 Black with a few Black-white			
\$2	243.50	92 Black with a few Black-white 86 L&M-1, 12 L&M-2	Face, 3-6 Charolais-X		
\$2	243.50	92 Black with a few Black-white 86 L&M-1, 12 L&M-2 Avg: 530 Range: 500 - 560	Face, 3-6 Charolais-X Total Weight = 47,000 to 5		
\$2	243.50	92 Black with a few Black-white 86 L&M-1, 12 L&M-2 Avg: 530 Range: 500 - 560 Flesh 5 with few 4	Face, 3-6 Charolais-X Total Weight = 47,000 to 5		
\$2	243.50	92 Black with a few Black-white 86 L&M-1, 12 L&M-2 Avg: 530 Range: 500 - 560 Flesh 5 with few 4	Face, 3-6 Charolais-X Total Weight = 47,000 to 5		



HEIFERS

Guaranteed OPEN



_	Guaranteed OPEN			
Lot 11	88 HEIFER	S - GUARANTEED (OPEN	AFCA
	82 Black with a few Black-white Face, 3-6 Charolais-X			
	79 L&M-1, 9			
\$235.00	-	Range: 540 - 600	Total Weight = 47,000) to 50,000#
	Flesh 5			
	Tri-State Ma	rket (Abingdon, VA) - We	ednesday, January 17	
Lot 12	81 HEIFER	S - GUARANTEED (OPEN	AFCA
	75 Black with	a few Black-white Face	, 3-6 Charolais-X	
	73 L&M-1, 8			
\$226.50	-	Range: 580 - 640	Total Weight = 47,000) to 50,000#
4	Flesh 5			
	ri-State Ma	rket (Abingdon, VA) - We	ednesday, January 17	
Lot 13	77 HEIFER	S - GUARANTEED (OPEN	AFCA
	71 Black with	a few Black-white Face	, 3-6 Charolais-X	
	70 L&M-1, 7	L&M-2		
¢004 E0	Avg: 640	Range: 615 - 670	Total Weight = 47,000) to 50,000#
\$224.50	Flesh 5			
	Tri-State Ma	rket (Abingdon, VA) - We	ednesday, January 17	
Lot 14	73 HEIFER	S - GUARANTEED (OPEN	AFCA
	67 Black with	a few Black-white Face	, 3-6 Charolais-X	
	66 L&M-1, 7			
\$217.50	-	Range: 645 - 705	Total Weight = 47,000) to 50,000#
	Flesh 5			
	iri-State Ma	rket (Abingdon, VA) - We	eanesaay, January 1/	
Lot 15	69 HEIFER	S - GUARANTEED (OPEN	AFCA
	63 Black with	a few Black-white Face	, 3-6 Charolais-X	
	64 L&M-1, 5			
\$210.00	_	Range: 685 - 745	Total Weight = 47,000) to 50,000#
	Flesh 5 with		decades lasses 17	
	rri-State Ma	rket (Abingdon, VA) - We	ednesday, January 17	
Lot 16	62 HEIFER	S - GUARANTEED (OPEN	AFCA
	56 Black with	a few Black-white Face	, 3-6 Charolais-X	
\$203.00	57 L&M-1, 5	L&M-2		
Ψ 2 U3.UU	-	Range: 750 - 850	Total Weight = 47,000) to 50,000#
	Flesh 5 with			
	Tri-State Ma	rket (Abingdon, VA) - We	ednesday, January 17	